

August 2, 2007

Novell Product Announcement

Number: 5230

Span of Distribution: VLA and MLA in EMEA, excluding CIS, Middle East and Africa

Confidential Until: Not Applicable

Novell ZENworks Orchestrator and Novell ZENworks Virtual Machine Management

Novell is pleased to announce the availability of two new data center management solutions, Novell ZENworks Orchestrator 1.1 and Novell ZENworks Virtual Machine Management 1.1 to all customers worldwide.

Product Information

Novell ZENworks Orchestrator is the "brain" of the data center automation system. This is the key component that interacts with configuration and storage resource management servers to manage physical compute and storage resources and the relationships between them. The Orchestrator is a fourth-generation orchestration engine that is built from the ground up to meet the requirements of on-demand computing. It combines the following capabilities:

- Resource management
- Job management
- Dynamic provisioning
- Policy management
- Accounting and auditing
- Real-time availability

Novell ZENworks Virtual Machine Management helps customers get the most out of virtual machines. With support for VMware, Xen, and Microsoft customers will be able to discover servers for virtual machine commissioning, discover offline and online virtual machines, deploy, re-deploy and rollback virtual machines, and manage physical, virtual and storage compute nodes. This new version also offers full-lifecycle virtual machine management, including image creation, warehousing and storage for SUSE Linux Enterprise from Novell running XEN virtualization.

Support and Implementation Restrictions (MLA)

MLA customers can order these products using their current MLA contracts. However, the following criteria must be met:

- Customer must have a PS5000 support contract or higher or Implementation must be done by a Novell partner certified on ZENworks Orchestrator. Such partners currently include:
 - Novacoast www.novacoast.com
 - Trivir www.trivir.com
 - Insight www.insight.com
 - Great Northern www.gn.com

- Fujitsu Siemens Computers based in Germany www.fujitsu-siemens.com
- Catworx based in Germany www.catworx.de
- ENGL - UK www.engl.co.uk
- BCX www.bcx.co.za
- Ubusha
- ValueSYS www.valuesys.net

NOTE: Orders that do not comply with these restrictions are subject to rejection and may not be processed

Ordering, Support and Implementation Restrictions (VLA)

VLA customers and non-certified partners can **only** order these products from one of the certified partners listed below. VLA customers must also meet the following criteria:

- Implementation must be done by a Novell partner certified on ZENworks Orchestrator. Such partners currently include:
 - Novacoast www.novacoast.com
 - Trivir www.trivir.com
 - Insight www.insight.com
 - Great Northern www.gn.com
 - Fujitsu Siemens Computers based in Germany www.fujitsu-siemens.com
 - Catworx based in Germany www.catworx.de
 - ENGL - UK www.engl.co.uk
 - BCX www.bcx.co.za
 - Ubusha
 - ValueSYS www.valuesys.net

or Customer must have a PS5000 support contract or higher

NOTE: Orders that do not comply with these restrictions are subject to rejection and may not be processed

Licensing

ZENworks Orchestrator and ZENworks Virtual Machine Management are licensed on a per device or per instance basis. An instance license should be used for any of the following:

- Physical device such as a computer or server.
- Virtual device, such as an operating environment running concurrently with another operating environment on a single physical device (VMware, Virtual PC, Virtual Server).

Refer to the product EULA for the actual licensing terms governing your use of the products.

For further information

For more information go to www.novell.com/dca

Please see the accompanying spreadsheet for a complete list of part numbers and pricing.

Customers May Order:	August 6, 2007
First Customer Ship Date:	August 6, 2007

Serialized:	No
ECC Number:	5D002
Export License Exception:	ENC